

2008 ANNUAL REPORT

Message from the Executive Director and President

Glen Echo Park is a National Park like no other. Formerly an amusement park, today the Park is home to a community of artists, educators, dancers, and performers who share their knowledge and expertise with more than 450,000 participants and visitors each year. With financial as well as volunteer support from the Park's patrons and area residents, the Glen Echo Park Partnership for Arts and Culture ensures that this remarkable community continues to thrive.

Rich Otterings

The Park's many classes, children's theater performances, exhibitions, social dances, and festivals continue to attract participants and audiences of all ages and skill levels. Fifteen-year old Alexandra B. was one of more than 230 artists who participated in the 2008 Labor Day Art Show – the largest exhibition in the show's 38-year history. She was especially excited as she watched a "sold" sticker placed beside her painting during the opening reception. Julie Zhu, a talented local student who studied painting at the Park's Yellow Barn Studio & Gallery throughout high school, was named a 2008 Presidential Scholar in the Arts and her work was featured in an exhibition at the National Portrait Gallery. In addition, Adventure Theatre is reaching new heights with the fall 2007 arrival of Michael Bobbitt as Artistic Director. Tony-award-nominated writer Dick Scanlan, who spoke at a recent event, was amazed at the vitality of the theater and the entire Park, having been away from Glen Echo since he performed at Adventure Theatre as a youth.

Dancing in the Park

During 2008, the Partnership celebrated 75 years of dancing in the historic Spanish Ballroom by hosting over 250 social dances, including the 25th annual Strauss Waltz Ball and the fifth annual Gala in the Park. Overall, the social dance program attracts more than 60,000 dancers annually. This past year, The Washington Post featured Glen Echo Park's weekly swing dance sessions as one of "12 Things You Gotta Do" in the metropolitan area.

Restoration and Renovation

The Partnership has continued to collaborate with the National Park Service and Montgomery County on the multi-year restoration and renovation of the Park's historic structures. The project is funded by the State of Maryland, the federal government, and Montgomery County. This past year included restoration of the Park's historic Chautauqua Tower, which dates back to the 1890s and is now home to three floors of artist studios. Also, Adventure Theatre completed its two-year renovation and re-opened to the public with a state-of-the-art children's theater and theater education facility in the Arcade building.

A Growing Community of Artists

The Partnership has welcomed six new artists to the Park since July 2007: felt artist Barb Bancroft, mixed-media artist Bonnie Lee Holland, painter Noy Davis, and painter/illustrator Jordan Bruns, as well as Napoleon Bongaman and Cassie Lynott, a team of artists working in mixed media, painting, and printmaking. These new artist studios provide much-needed space for professional artists, not only to produce work but also to engage the public through classes, exhibitions, demonstrations, and open studio hours.

Exceptional Volunteers

This fall, one of our most outstanding volunteers – the Partnership's former Board President Ben Bialek – received the Montgomery County Executive's Excellence in the Arts and Humanities 2008 Volunteer Award in recognition of his work on behalf of the Park. Since the Partnership's inception, he has volunteered countless hours developing strategy, fundraising, and representing the organization to government and business. We are truly grateful for his service.

We offer a special thanks to all of the Park's supporters – students and dancers, Members and Donors, local and state officials and agencies, foundation and corporate philanthropists, and the many others who have helped establish Glen Echo Park as one of the area's greatest arts and educational resources.

Sincerely

Katey Boerner, Executive Director

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Margo Reid, President, Board of Directors

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Financial Statements

Glen Echo Park Partnership for Arts and Culture, Inc. Statements of Financial Position as of June 30, 2008 and 2007

| ASSETS | 2008 | 2007 |
|---------------------------------------|--------------------|--------------------|
| Current assets | | |
| Cash and cash equivalents | \$ 753,977 | \$1,064,109 |
| Accounts receivable | 30,998 | 43,972 |
| Inventory | 20,565 | 21,300 |
| Prepaid expenses | 14,883 | 18,723 |
| Investments - short-term | <u>297,170</u> | |
| Total current assets | \$1,117,593 | \$1,148,104 |
| Other assets | | |
| Furnishings and equipment - net | | |
| of accumulated depreciation of | | |
| \$41,882 and \$29,362, respectively | 142,676 | 120,090 |
| Registration system development | | |
| costs - net of accumulated | | |
| amortization of \$7,333 and | | |
| \$3,333, respectively | 12,667 | 16,667 |
| Capital expenditures to be reimbursed | 22,146 | |
| Carousel maintenance fund | 65,437 | 46,568 |
| Life cycle maintenance fund | 91,147 | 53,705 |
| Total other assets | 334,073 | 237,030 |
| TOTAL ASSETS | <u>\$1,451,666</u> | <u>\$1,385,134</u> |
| LIABILITIES | | |
| Accounts payable | \$60,637 | \$81,365 |
| Tuition payments held for | | |
| disbursement | 324,087 | 273,490 |
| Accrued utilities and insurance | 29,270 | 46,787 |
| Accrued wages | 68,115 | 49,126 |
| Tuition refunds pending | 10,067 | 8,534 |
| Gift certificates outstanding | 2,265 | 1,830 |
| Facility rental deposits | 22,402 | 12,655 |
| Tenant security deposits | <u> </u> | |
| TOTAL LIABILITIES | \$517,617 | \$473,787 |
| NET ASSETS | | |
| Unrestricted | 750,798 | 734,917 |
| Temporarily restricted | 183,251 | 176,430 |
| TOTAL NET ASSETS | 934,049 | 911,347 |
| TOTAL LIABILITIES AND NET ASSETS | \$1,451,666 | <u>\$1,385,134</u> |

Board of Directors:

Deborah Beers • Hon. Roger Berliner • Ben Bialek • Aaron S. Brickman • Michael L. Burack • Gaylen M. Camera • Rajib Chanda • Christine E. Enemark Susan D. Gilbert • Burton Gray • Kenneth B.J. Hartman • Carol Hurwitch • Marilyn Marcosson • Nat N. Polito • Richard J. Ramsey • Sandra I. Read, M.D. Margo Reid • Lisa M. Shulman • Dwain Winters • John B. Wood. II

Glen Echo Park Partnership for Arts and Culture, Inc. Statements of Activities and Changes in Net Assets for the Years Ended June 30, 2008 and 2007

| CHANGES IN UNRESTRICTED NET ASSETS | 2008 | 2007 |
|------------------------------------------------|------------------|---------------|
| Support, revenues, and reclassifications: | | |
| Grant revenue | \$159,651 | \$129,267 |
| Cooperator fees | 710,191 | 635,580 |
| Special events income | 138,637 | 161,912 |
| Contributions | 101,605 | 84,416 |
| Carousel income | 94,347 | 101,044 |
| Facility rentals | 101,723 | 102,475 |
| Donated property, equipment, and services | 33,785 | 55,840 |
| Class registration fees | 70,344 | 65,421 |
| Sales of art and education materials | 3,613 | 4,653 |
| Investment income | 35,913 | 36,843 |
| Net assets released from restrictions (note 7) | | |
| Satisfaction of purpose restrictions | 12,654 | 30,142 |
| Total support, revenues, and reclassifications | 1,462,463 | 1,407,593 |
| EXPENSES | | |
| Program services | 1,242,762 | 1,072,852 |
| Management and general | 88,734 | 92,987 |
| Fundraising | <u>115,086</u> | <u>84,505</u> |
| | 1,446,582 | |
| Total expenses | 1,440,362 | 1,250,344 |
| INCREASE IN UNRESTRICTED NET ASSETS | 15,881 | 157,249 |
| CHANGE IN TEMPORARILY RESTRICTED NET ASSETS | | |
| Contributions | 19,475 | 150 |
| Net assets released from donor restrictions | (12,654) | 150 |
| Net assets released from donor restrictions | (12,004) | (30,142) |
| Increase (decrease) in temporarily | ć 004 | (20,002) |
| restricted net assets | 6,821 | (29,992) |
| CHANGE IN NET ASSETS | 22,702 | 127,257 |
| NETS ASSETS, BEGINNING OF YEAR | 911,347 | 784,090 |
| NET ASSETS, END OF YEAR | <u>\$934,049</u> | \$911,347 |
| | <u> </u> | |

(For a complete audited financial statement, please contact the Partnership office at (301) 634-2222.)

Thank you to our generous donors and Gala sponsors (July 1, 2007 - June 30, 2008)

BENEFACTORS (\$10,000 AND ABOVE)

Arts and Humanities Council of Montgomery County Maryland State Arts Council Jim and Carol Trawick Foundation

SUSTAINERS (\$5,000 - \$9,999)

The Max and Victoria Dreyfus Foundation, Inc. **GEICO** Susan Gilbert and Ron Schecter Guest Services Inc.* John D. Kopp, Jr. Marilyn Marcosson, Merrill Lynch Ogilvy Public Relations Worldwide*

Perfect Settings* Margo Reid and Greg Simon Bill and Donna Roberts Waltz Time

PATRONS (\$2,500 - \$4,999)

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Dick Ewing

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* In-kind support